

BLAIR GARLAND

Producer, Captive Practice Leader

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Blair Garland joined the Graham Company in 2021. As the firm's Captive Practice Leader, Blair specializes in developing customized captive and alternative risk financing solutions for large, complex companies across various industries including Manufacturing & Distribution, Health & Human Services, Construction, and the Gig Economy.

Prior to joining the Graham Company, Blair led a business development team for a national commercial insurance carrier. In this position, she collaborated with C-Suite executives at Transportation firms across the United States to create and implement strategic alternative risk financing structures including Single Parent Captives, Rental Captives, and Group Captive Programs.

Blair attended the Fox School of Business at Temple University where she earned a Bachelor of Business Administration in Risk Management and Insurance. Blair is a member of the Captive Insurance Companies Association (CICA).

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