

# ELLIOT WALTERS

Senior Associate Employee Benefits Consultant

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As a Senior Associate Consultant, Elliot plays a critical role in both day-to-day servicing and long-term strategic planning of her clients' employee benefits programs. Key responsibilities include serving as a main point of contact, soliciting and negotiating RFPs and renewals for all lines of coverage, and financial reporting and analysis.

Prior to joining the Graham Company, Elliot spent over 6 years at Mercer, where she consulted for both fully insured and self-insured clients ranging from ~250 to ~12,000 employees.

Elliot attended the Fox School of Business at Temple University where she earned a Bachelor of Business Administration in Risk Management and Insurance. She holds an Accident and Health, Life and Fixed Annuities License in the State of Pennsylvania.

## Contact Information

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