



SCOTT FERGUSON

GBA, Senior Employee Benefits Consultant

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Scott Ferguson has been with the Graham Company since March of 2014. Ferguson started at Graham in account management where he was responsible for managing client relationships, delivering on strategic initiatives, and handling day to day service issues for existing clients.

Prior to joining The Graham Company, Ferguson was a Sales Representative at Philadelphia Insurance Companies, a property and casualty carrier. He was primarily responsible for opening the doors to brokers and agencies in search of new business opportunities.

Effective 2019 Ferguson transitioned into a production role within Graham's Employee Benefits division. He is responsible for new business development and the implementation of long-term strategies.

Ferguson earned his Bachelor's Degree in Communications, Arts and Sciences from Pennsylvania State University. He holds both the Property & Casualty and Life, Accident & Health insurance licenses.