



BRAD PHILLIPS

Vice President - PA Sales Leader

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Contact Information

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Brad Phillips joined The Graham Company in 2018 as a Risk Management Consultant and Producer in the agency's Property & Casualty Division. As a Producer, He will focus on business development within the firm's Manufacturing & Distribution Division with a concentration on National Accounts. Phillips is responsible for the design and implementation of comprehensive risk management strategies for large organizations with complex insurance needs.

Phillips brings with him 20+ years of sales and management experience from a variety of industries. Prior to joining The Graham Company, he was Vice President of Sales at Preferred Sands, a leading supplier to the largest Oil and Gas companies in North America. While there, Phillips managed the companies remote based sales team and was responsible for developing plans and strategies to attract new business. Prior to Preferred he spent the first 14 years of his career with CertainTeed Corporation in a variety of commercial roles.

Phillips graduated from The University of Delaware with a degree in Political Science, where he was a member of the Soccer team and a 2-year captain.