



## JEFFREY A. SPATZ

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### ACTIONS MATTER.®

Since 1990, Jeff has been professionally and personally committed to protecting life and property. He demonstrates a passion for the health and safety of workers and the success of his clients. A relentless advocate for workplace safety and health, he has successfully guided clients toward best-in-class safety by promoting culture over compliance.

Jeff joined Graham Company, one of the Mid-Atlantic region's largest insurance and employee benefits firms, in 2003. Jeff provides consulting services and training to the construction, manufacturing, mining, and oil and gas industries in his role at Graham Company.

Before joining Graham Company, Jeff served with Turner Construction as the lead project safety manager for the Philadelphia International Airport's new international terminal project. In his first decade at Graham Company, Jeff served as the lead consultant for the Delaware River Port Authority's (DRPA) rolling wrap-up program. His role immersed him in bridge blasting and painting projects, security upgrades, steel repairs, roadway rehabilitation, rail upgrades and system repairs, and the anchorage-to-anchorage re-decking of the Walt Whitman Bridge. In his second decade at Graham Company, Jeff has shifted much of his focus to large health care facility construction wrap-up programs, cranes and rigging safety, and coaching clients on culture and leadership.

Jeff is a member of the American Society of Safety Professionals and a charter member and past vice president of the Mid-Atlantic Construction Safety Council. He is an accredited practical proctor for the National Commission for the Certification of Crane Operator's certified signal person and certified rigger level 1 and 2 programs. He is an authorized instructor for the Occupational Safety and Health Administration's 10-hour and 30-hour Construction and General Industry Outreach Training programs. Jeff holds certifications from the Board of Certified Safety Professionals and the International Risk Management Institute and serves as an adjunct instructor for Drexel University's Construction Management program.

Known for his "culture-beats-compliance" mantra, Jeff is a dynamic speaker and trainer, delivering his message with an energy that stems from a tireless drive for excellence and an evident concern for the well-being others.

Jeff is also a member of the township board of Supervisors and planning commission and as the vice president of a local historic preservation non-profit organization.

OUR  
VALUES



EMPATHY



DISCIPLINE



INTEGRITY



COURAGE



TENACITY

