

# PATRICK J. HOPKINS, JR.

Account Manager

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PJ Hopkins joined The Graham Company in 2014 as an Account Analyst. During his tenure, he has been promoted to Associate Account Manager and now Account Manager. As Account Manager, Hopkins is responsible for handling all aspects of the risk management programs for each of his clients which include leading area manufacturers and distributors, law firms, non-profits, social service agencies and contractors. In this role he is responsible for providing both day-to-day and strategic Risk Management services to clients.

Prior to joining The Graham Company in 2014, Hopkins worked as a Personal Lines Agent for Nationwide Insurance. A native of the Philadelphia area, Hopkins graduated from Fordham University with a Bachelor of Arts degree in Urban and Environmental Studies.

## Contact Information

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