



ALLAN MYERS

A GRAHAM COMPANY CASE STUDY



"I have been working with Graham for 30 years and simply put, they have made us a better organization from a risk management and safety standpoint. They are our partner, not just because they have reduced our risk and cost, but because they have our backs covered – always have and always will regardless of what happens."

–Ross Myers, CEO, Allan Myers, Inc.

24/7 Strategic Counsel

When an automobile accident occurred in the middle of the night, Allan Myers' driver knew exactly what to do – pull out his Graham Company accident kit, document the scene and immediately call Graham's 24 hour claims hotline.

When the phone rang at 2 a.m., we swung immediately into action, notifying insurance carriers and partners and having the proper personnel on the scene within 30 minutes.

Relentless Client Advocate

At Graham Company, we pride ourselves on digging into the weeds of policies, understanding the fine print to protect clients' employees and balance sheets. Following the accident, we intensely and efficiently analyzed the details of the claim, pouring over policy coverage to develop a comprehensive action plan. Despite pressure from the insurance carrier to settle, we advised the client they were not liable and worked hand-in-hand to build the case.

WE ARE HERE TO HELP

Let our team of insurance and risk experts provide you the peace of mind that your employees and bottom line are well-protected.

Call us at **215.567.6300** or email **info@grahamco.com** to learn more.

ALLAN MYERS QUICK FACTS

- ✓ 2017 ENR Mid-Atlantic Contractor of the Year
- ✓ 2,000+ skilled craftsmen
- ✓ Family-owned since 1939
- ✓ Largest civil construction and materials producer in the Mid-Atlantic region
- ✓ More than 25 locations throughout Pennsylvania, Delaware, Maryland, Virginia and Washington, DC
- ✓ Strong leadership in safety – .76 OSHA recordable rate is 4x below national average