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The Graham Company Ranks Among 100 Largest Insurance Brokers in the United States by *Business Insurance*

PHILADELPHIA, PA – July 21, 2014 – <u>The Graham Company</u>, one of the Mid-Atlantic region's largest insurance and employee benefits brokers, today announces its ranking on <u>Business Insurance's 2014 list of top 100 largest</u> brokers in the United States. The firm was ranked as the 68th largest broker.

The special annual report, published in the July 21st issue, ranks insurance brokers based on 2013 brokerage revenue generated by U.S.-based clients. The Graham Company's total 2013 U.S. revenue was \$41,663,624, an 8.9 percent increase over the firm's 2012 revenue.

"As a company, we are proud to be represented on this list of the largest brokers," said <u>Ken Ewell</u>, President of The Graham Company. "Being represented on this list is a testament to our continued investment in our employees so that we well positioned to provide our clients with the world-class service they have come to expect year after year."

The annual *Business Insurance* Agent/Broker Profiles issue is considered the authoritative source of information on commercial insurance brokering. It is used by *Business Insurance*'s print and online readers, including administrative and financial executives, risk managers and employee benefit managers, as well as industry consultants and experts. Information on this list was gathered and supplied by individual companies through questionnaires. Companies were invited to participate in this special report and only those that responded and ranked in the top 100 were listed.

About The Graham Company

The Graham Company is an insurance brokerage and consulting firm committed to enhancing employee safety and business viability through an action oriented approach to risk management. In business for over 50 years, The Graham Company focuses on customizing property and casualty, surety, and employee benefits programs for its clients. With its uniquely proactive approach to managing risk, The Graham Company is redefining what it means to be a broker because it believes Actions Matter. To learn more about The Graham Company, visit www.grahamco.com

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