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The Graham Company Opens Office in Washington, D.C.

PHILADELPHIA, PA – October 6, 2016 – [The Graham Company](#), one of the Mid-Atlantic region’s largest insurance and employee benefits brokers, announces the opening of an office in Washington, D.C. The new office will allow The Graham Company to expand into the D.C., Maryland and Virginia area.

The new office, led by D.C. resident Ian Mitchell, will serve a variety of businesses with complex risk but will maintain a special focus on the firm’s core industries, including construction and health and human services. With over 50 years of proven expertise in these industries, the firm is uniquely positioned to address challenging exposures such as safety, loss prevention, contractual risk transfer and clinical risk management. By taking a more holistic approach to managing risk, clients in this region can better protect employees, lower expenses and ultimately better compete even in the most crowded marketplaces.

“The Graham Company has established itself as one of the top 100 insurance brokerages in the United States because of its nontraditional risk management model that delivers continuous strategy and service on a daily basis throughout the year rather than just at renewal time like most other brokers,” said Kenneth L. Ewell, President and COO of The Graham Company. “Our clients see us as an extension of their organization because we live and breathe the intricacies of their industry, and that means we can effectively manage even the most complex risks. In considering our expansion to the Washington metropolitan area, we recognized a clear demand for this approach and believe many of the region’s most respected businesses can benefit.”

The new Washington, D.C., office address is 1701 Pennsylvania Ave. NW, Washington, D.C. 20006, (202) 461-2220.

About The Graham Company

The Graham Company is an insurance brokerage and consulting firm committed to enhancing employee safety and business viability through an action-oriented approach to risk management. In business for over 50 years, The Graham Company focuses on customizing property and casualty, surety and employee benefits programs for its clients. With its uniquely proactive approach to managing risk, The Graham Company is redefining what it means to be a broker because it believes Actions Matter[®]. To learn more about The Graham Company, visit www.grahamco.com.

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