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The Graham Company Announces Two New Hires in Health and Human Services Division

PHILADELPHIA, PA – January 14, 2015 – <u>The Graham Company</u>, one of the Mid-Atlantic region's largest insurance and employee benefits brokers, today announces the hiring of Matthew Holden as a Producer and Bette McNee, RN, NHA as a Technical Specialist in the Health and Human Services Division. These new hires will help support the firm's growing client portfolios.

"The Graham Company's latest hires in Health and Human Services are demonstrative of the division's growth in the past year," said Ken Ewell, President and Chief Operating Officer of The Graham Company. "We're helping to keep our clients' businesses thriving as well as their employees and people they serve safe. Matt and Bette's backgrounds in the Health and Human Services Industry will ensure our clients continue to receive the superior level of service that they have come to know and expect from us."

Holden brings seven years of experience working in the Health and Human Services Industry to The Graham Company. Throughout his seven years at Covidien, he supported the firm in growing Covidien's Minimally Invasive Surgical customer base. During his tenure at the company, he was recognized with numerous awards, including 2012 Account Manager of the Year and was a member of their Executive Leadership Development program. In his new role at The Graham Company, he will be responsible for business development, auditing prospective clients' existing insurance programs, insurance program architecture and implementation and servicing existing clients.

McNee brings over 20 years of experience working in the Health and Human Services Industry to The Graham Company. She worked as a Registered Nurse for many years and with ACTS Retirement-Life Communities as their quality performance director where she was responsible for regulatory survey outcomes, operational policies and procedures and staff education. McNee was also a member of the senior executive team for Presby's Inspired Life, where she focused on quality assurance and clinical risk management. At The Graham Company, McNee will be a resource for regulatory and compliance issues, as well as a member of The Graham Company's Technical Development Department.

About The Graham Company

The Graham Company is an insurance brokerage and consulting firm committed to enhancing employee safety and business viability through an action oriented approach to risk management. In business for over 50 years, The Graham Company focuses on customizing property and casualty, surety, and employee benefits programs for its clients. With its uniquely proactive approach to managing risk, The Graham Company is redefining what it means to be a broker because it believes Actions Matter. To learn more about The Graham Company, visit www.grahamco.com