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The Graham Company Announces New Hires in Employee Benefits Division



PHILADELPHIA, PA – March 5, 2013 – The Graham Company, one of the Mid-Atlantic region's largest insurance and employee benefits brokers, today announces the appointment of Daniel Jordon to Producer and Debra Montella to Technical Development Specialist in the Employee Benefits Division. These investments in the division further position the firm as a premier employee benefits specialist in the region.

"Daniel and Debra are both a natural fit to join the Employee Benefits Division, not only for their industry knowledge, but especially because they share our action-oriented approach to employee benefits and wellness," said Ken Ewell, President of The Graham Company. "At The Graham Company, when we begin working with new clients, we don't just modify their existing employee benefits programs, we also partner to

address the root of their employees' health conditions and change the behaviors that have the most direct impact on their overall health."

Jordon brings fourteen years of benefits consulting and business development experience to this role where he will be responsible for developing new business relationships. He most recently held the position of Regional Vice President at EJA Capacity Benefits and Senior Benefits Consultant at Corporate Synergies Group, Inc.

Since 2000, Montella has gained experience working on the many sides of risk management as a Client Service Associate at Aon Risk Services, a Consulting Analyst at Mercer Human Resource Consulting and most recently a Regional Manager at ING Employee Benefits. Presently, she is an adjunct professor at Temple University's Department of Risk, Insurance, & Healthcare Management where she teaches risk management and insurance principles to undergraduate students.

About The Graham Company

The Graham Company is an insurance brokerage and consulting firm committed to enhancing employee safety and business viability through an action oriented approach to risk management. In business for over 50 years, The Graham Company focuses on customizing property and casualty, surety, and employee benefits programs for its clients. With its uniquely proactive approach to managing risk, The Graham Company is redefining what it means to be a broker because it believes Actions Matter. To learn more about The Graham Company, visit www.grahamco.com