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The Graham Company Announces Three New Hires to Support Growth and Expansion of Client Portfolios

PHILADELPHIA, PA – March 24, 2014 – [The Graham Company](#), one of the Mid-Atlantic region’s largest insurance and employee benefits brokers, today announces the appointment of Sean P. Cullen, Esq. to Claims Consultant and Luke A. Foley and Steven Phillabaum to Producers. These three new employees will help support the firms growth and expansion of client portfolios.

With more than 15 years of insurance litigation and claims management experience, Cullen is well appointed to Claims Consultant for The Graham Company’s Claims Division. In this role, he will draw upon his experience in developing, coordinating and executing proactive claims resolution strategies to maximize recoveries and mitigate losses for clients. Prior to joining the firm, Cullen was a claims advocate for USI MidAtlantic, Inc. in Ft. Washington, Pa., serving as the principal claims liaison for clients in industries spanning real estate, construction, hospitality, manufacturing, healthcare and legal services.

Foley and Phillabaum both join The Graham Company as Producers and will be responsible for the design and implementation of comprehensive, cost-effective insurance programs and risk management strategies for clients. Foley comes to The Graham Company from Zurich Insurance, where he was an account executive. He specializes in creating risk management programs for large privately held companies with complex operations and demanding insurance needs. In his new role at The Graham Company, he will service clients in the manufacturing and distribution industries.

Prior to coming to The Graham Company, Phillabaum completed five years of decorated military service in the United States Navy. Immediately prior to joining The Graham Company, Phillabaum spent several years working for Datalogic Industrial Automation, formerly Accu-Sort Systems. In his new role at The Graham Company, he will service clients in manufacturing and distribution industries.

“The backgrounds of our latest new hires are demonstrative of our mission to employ only the highest caliber of people,” said Ken Ewell, President of The Graham Company. “Sean, Luke, and Steven all come to the firm with diverse backgrounds and bring attractive qualities that will ensure our clients continue to be well-served and their businesses safe and thriving.”

About The Graham Company

The Graham Company is an insurance brokerage and consulting firm committed to enhancing employee safety and business viability through an action oriented approach to risk management. In business for over 50 years, The Graham Company focuses on customizing property and casualty, surety, and employee benefits programs for its clients. With its uniquely proactive approach to managing risk, The Graham Company is redefining what it means to be a broker because it believes Actions Matter. To learn more about The Graham Company, visit www.grahamco.com

