

Media Contact:
Nicole Gainer
The Graham Company
267.238.4147
ngainer@brownsteingroup.com

The Graham Company Vice President and General Counsel Selected as Recipient of *Philadelphia Business Journal's* 2013 Corporate Counsel Award

---Vice President and General Counsel Peter Prinsen selected as winner in 'Private Company Category' for his commitment to The Graham Company and Philadelphia community---

PHILADELPHIA, PA – December 12, 2013 – [The Graham Company](#), one of the region's largest insurance and employee benefits brokerages, announces Vice President and General Counsel [A. Peter Prinsen, Esquire, CPCU, RPLU, ASLI, AIC](#) was selected as the recipient of *Philadelphia Business Journal's* 2013 Corporate Counsel Award in the Private Company category. This prestigious award is being presented for the first time by *Philadelphia Business Journal* to the Philadelphia region's top in-house counsel who have demonstrated commitment to their companies and communities. The *Philadelphia Business Journal* formally announced the winners during an awards ceremony this morning at The Union League in Philadelphia.



“As a company, we are proud to have our general counsel be named the recipient of the 2013 Corporate Counsel Award,” said Kenneth L. Ewell, President and Chief Operating Officer of The Graham Company. “Over the past 24 years, The Graham Company and its clients have benefitted from Pete’s legal prowess, expert counsel and commitment to representing The Graham Company’s interest in litigation matters and also guaranteeing the best possible outcomes for our client’s businesses in claims situations.”

Since joining The Graham Company in 1989, Prinsen has led two major cases on behalf of The Graham Company, which resulted in favorable outcomes and has helped to maximize insurance coverage for our clients, aggressively handle claims, ensure accurate reserves and advise insureds on coverage and claims matters. Throughout his tenure, Prinsen, working with the Claims Services Division, has been able to get in excess of \$47 million from insurance companies for claims they originally declined to cover. Prinsen established the Coverage and Procedures Review Committee, which reviews unique claims and new law with an eye toward modifying insurance policies to help ensure those policies are written in the best interests of clients. He also spearheaded the development of a Law Division at The Graham Company that specializes in, among other areas, developing comprehensive insurance programs for law firms.

Outside of work, Prinsen is an active member of his community. For the past 11 years, Prinsen has been a board member of SquashSmarts, a nonprofit academic and athletic mentoring program that strives to keep kids in school and in shape. He’s also been instrumental in furthering the presence of Street Law, an organization that provides programming about law for students in high school and strives to foster an interest in law.

Prinsen, in addition to being on the Board of Directors of The Graham Company and the Delaware Valley Association of Corporate Counsel, has also actively served on boards at the Insurance Society of Philadelphia and 18th Street Development Corporation, a non-profit home repair organization

benefitting residents in the Point Breeze section of Philadelphia. Prinsen is also an active member of the Council of Insurance Agents & Brokers (CIAB), where he sits on the General Counsel Working Group.

Photo (L. to R.): Vice President and General Counsel A. Peter Prinsen, Esq. and President and Chief Operating Officer Kenneth L. Ewell of The Graham Company

About The Graham Company

The Graham Company is an insurance brokerage and consulting firm committed to enhancing employee safety and business viability through an action oriented approach to risk management. In business for over 50 years, The Graham Company focuses on customizing property and casualty, surety, and employee benefits programs for its clients. With its uniquely proactive approach to managing risk, The Graham Company is redefining what it means to be a broker because it believes Actions Matter. To learn more about The Graham Company, visit www.grahamco.com

###