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The Graham Company's Executive Vice President Appointed To The Council of Insurance Agents & Brokers' Board of Directors

- Kenneth L. Ewell to Also Serve on Operational Oversight Committee -

PHILADELPHIA, PA – February 2, 2011 – The Graham Company, one of the Mid-Atlantic region's largest insurance and employee benefits brokers, announces that its Executive Vice President Kenneth L. Ewell has been named to the Board of Directors for The Council of Insurance Agents and Brokers (CIAB), the premier association for the top national, regional and international commercial brokerage firms and agencies in the United States and around the world. Serving on the CIAB's Board of Directors is an esteemed designation as the Chairman only appoints the most respected and knowledgeable insurance and employee benefit brokers.



Ewell will also serve on the Operational Oversight Committee, which oversees budget and fiscal performance, reviews audits and monitors implementation and performance of all operating programs. As a board member, Ken is now part of the governing body of CIAB and is responsible for the continued growth and success of the organization.

The Council, based in Washington, D.C., is the leading advocate for commercial insurance brokers on both property/casualty and employee benefits issues. The Council keeps brokers' interests at center stage as legislation is proposed on Capitol Hill, as policies are developed at the White House and as federal agencies address important industry issues in the regulatory

process. To stay at the forefront of regulatory developments, Ken will attend the CIAB's Legislative Leadership Summit in Washington on February 8.

"The CIAB is one of the greatest resources and advocates in today's insurance industry so I am humbled and honored to share Ken's expertise with The Council," said William A. Graham, Chairman and CEO of The Graham Company. "His commitment to providing world-class risk management strategies and services for our clients has made him an invaluable leader at Graham for over two decades and I am certain Ken's contributions will benefit the CIAB members that expect excellence."

Ewell joined The Graham Company in 1989 and now directs the client service and renewal marketing efforts of the Company's account managers. He also manages the personal lines and safety services departments. In addition, Ewell works to strengthen the Company's relationships with key insurance company partners to maximize client service levels and agency results.

About The Graham Company

The Graham Company is an insurance brokerage and consulting firm committed to enhancing employee safety and business viability through an action oriented approach to risk management. In business for over 50 years, The Graham Company focuses on customizing property and casualty, surety, and employee benefits programs for its clients. With its uniquely proactive approach to managing risk, The Graham Company is redefining what it means to be a broker because it believes Actions Matter. To learn more about The Graham Company, visit www.grahamco.com