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The Graham Company Recognizes Allianz Global Corporate & Specialty with *Excellence in Service & Partnership* Award for its Superior Claims Performance



Terry Campbell, Vice President Marine Claims America, and the Allianz team accepted their award at The Graham Company.

PHILADELPHIA, PA – March 29, 2012 – [The Graham Company](#), one of the Mid-Atlantic region's largest insurance and employee benefits brokers, today presents its 10th annual *Excellence in Service & Partnership* award to [Allianz Global Corporate & Specialty](#) (AGCS). The prestigious award is presented to AGCS's claims department in recognition of its overall claims performance in 2011.

Effective claims management is central to The Graham Company's risk management approach, so it demands that its insurance carriers not only provide best-in-class claims service to clients, but also establish a collaborative partnership with The Graham Company. To assess the overall efficacy of its partner carriers, Graham conducts a comprehensive performance evaluation of

the carriers' claims departments, rating each in the following categories:

1. Claims Team
2. Special Claims Handling Procedures
3. Reserving Philosophy
4. Client Meetings
5. Physician Panel Capabilities
6. Technology

The carriers are then given a numerical grade for their overall performance, which is based on a 100% score. Allianz Global Corporate & Specialty received the highest score among all of the insurance carriers with whom The Graham Company works.

[William A. Graham](#), Chairman and CEO of The Graham Company, said "Allianz's claims professionals' approach to claims management, like our approach, goes beyond the standard process, to true claims advocacy – and our clients are better positioned because of it. From providing both a designated coordinator and a designated adjuster to exclusively handle our clients' claims to their consistent, timely and aggressive claims handling, Allianz shares our passion for protecting the long-term interests and wellbeing of our clients.

The Excellence in Service & Partnership award will be presented today at The Graham Company's corporate headquarters in Philadelphia, where over 15 executives from Allianz Global Corporate & Specialty will be in attendance. Terry Campbell, Vice President Marine Claims Americas, will accept the award on behalf of AGCS. "This award is representative of the continuous collaboration with our broker partners," said Campbell. "The recognition is significant to us; it demonstrates our claims team's ability to achieve optimal claims outcomes for one of our most valued partners."

About The Graham Company

The Graham Company is an insurance brokerage and consulting firm committed to enhancing employee safety and business viability through an action oriented approach to risk management. In business for over 50 years, The Graham Company focuses on customizing property and casualty, surety, and employee benefits programs for its clients. With its uniquely proactive approach to managing risk, The Graham Company is redefining what it means to be a broker because it believes Actions Matter. To learn more about The Graham Company, visit www.grahamco.com

About Allianz Global Corporate & Specialty

Allianz Global Corporate & Specialty (AGCS) is Allianz SE's dedicated brand for corporate and specialty insurance customers. AGCS provides insurance and risk management support across the whole spectrum of marine, aviation and corporate business, including Energy, Engineering, Financial Lines (incl. D&O), Liability and Property insurance, including International Insurance Programs.

Worldwide, Allianz Global Corporate & Specialty operates in over 150 countries through the Allianz Group network and through network partners. It employs more than 3,200 people and provides insurance solutions to more than half of the Fortune Global 500 companies, writing a total of €4.9 billion gross premium worldwide annually (2011). Allianz Global Corporate & Specialty has a Financial Strength Rating of AA ('Very Strong') from Standard & Poor's and of A+ ('Superior') from A.M. Best.

For more information please visit our website www.agcs.allianz.com

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