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The Claims and Litigation Management Alliance to Feature The Graham Company's Vice President & General Counsel at 2013 Annual Conference

PHILADELPHIA, PA – January 7, 2013 – [The Graham Company](#), one of the Mid-Atlantic region's largest insurance and employee benefits brokers, today announces that Peter Prinsen, Vice President & General Counsel, will be one of the featured speakers at the 2013 Annual Conference of the Claims and Litigation Management Alliance (CLM). The Annual Conference will be held from April 10 - 12 in San Antonio. Mr. Prinsen will be speaking on the topic of "Litigation Management-Spend a Little Now, Save a Lot Later: The Practical Effects of Post-Accident Investigation."



As Vice President and General Counsel at The Graham Company – Prinsen works with Producers, Account Managers and the Claims Services Department to maximize insurance coverage, aggressively handle claims, ensure accurate reserves and advise The Graham Company insureds on coverage and claims matters. Mr. Prinsen is a graduate of Villanova Law School and Penn State University, where he graduated with high honors. He practiced insurance defense and insurance coverage litigation at Duane Morris before joining The Graham Company in 1989. He has received numerous awards in trial advocacy, including the International Academy of Trial Lawyers Award and the Lewis F. Powell Award for Excellence in Trial Advocacy. Mr. Prinsen is a frequent speaker on insurance-related topics. He is also active in various insurance related and legal organizations, including the Pennsylvania and Philadelphia Bar Associations, and is on the Board of Directors of the Insurance Society of Philadelphia. Mr. Prinsen is a licensed Insurance Agent, and is also a Chartered

Property and Casualty Underwriter (CPCU), Registered Professional Liability Underwriter (RPLU) and has the Associate in Surplus Lines Insurance (ASLI) and Associate in Claims (AIC) designations awarded by the Insurance Institute of America.

About The Graham Company

The Graham Company is an insurance brokerage and consulting firm committed to enhancing employee safety and business viability through an action-oriented approach to risk management. In business for over 50 years, The Graham Company focuses on customizing property and casualty, surety, and employee benefits programs for its clients. With its uniquely proactive approach to managing risk, The Graham Company is redefining what it means to be a broker, because it believes Actions Matter. To learn more about The Graham Company, visit www.grahamco.com.

About the CLM

The Claims and Litigation Management Alliance (CLM) promotes and furthers the highest standards of claims and litigation management and brings together the thought leaders in both industries. CLM's Members and Fellows include risk and litigation managers, insurance and claims professionals, corporate counsel, outside counsel and third party vendors. The CLM sponsors educational programs, provides resources and fosters communication among all in the industry. To learn more about the CLM, please visit www.theclm.org.