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## The Graham Company Appoints Craig Harper to Vice President

**PHILADELPHIA, PA – October 24, 2013** – <u>The Graham Company</u>, one of the Mid-Atlantic region's largest insurance and employee benefits brokers, today announces the Board of Directors appointed Craig Harper to Vice President. Harper has been an Employee Benefits Consultant at the firm for the past seven years.

"In a short period of time, Harper has built a strong reputation in the industry for consistently providing innovative employee benefit solutions for his clients. He tackles their most complex healthcare challenges designing programs that protect the organization's human resources, promote wellness and deliver bottom-line impact," said Ken Ewell, President and Chief Operating Officer of The Graham Company. "Harper embodies The Graham Company's mantra of 'Actions Matter' - always advocating for the interest of his clients and producing exceptional results, for this reason the Board of Directors appointed him to Vice President."

Harper joined The Graham Company in 2007 and currently holds the position as an Employee Benefits Consultant in the Benefits Consulting Division. He plays an important role in developing new business relationships and executes a long-term employee benefits strategy that coincides with clients' business goals. With a bachelor of science in business administration, he holds a producer license in Delaware, Maryland, New Jersey, New York, Pennsylvania and Virginia.

In his new role as Vice President, Harper will continue to support the agency's growth and reinforce The Graham Company's position as a trusted employee benefits advisor to clients. He will also continue to be responsible for cultivating new business, designing and implementing innovation benefits programs and providing leadership to the client service teams at The Graham Company.

## **About The Graham Company**

The Graham Company is an insurance brokerage and consulting firm committed to enhancing employee safety and business viability through an action oriented approach to risk management. In business for over 50 years, The Graham Company focuses on customizing property and casualty, surety, and employee benefits programs for its clients. With its uniquely proactive approach to managing risk, The Graham Company is redefining what it means to be a broker because it believes Actions Matter. To learn more about The Graham Company, visit www.grahamco.com