

Media Contact:
Laura Van De Pette
Brownstein Group
267.238.4118
lvandepette@brownsteingroup.com

The Graham Company's Vice President and General Counsel Authors Chapter In Pennsylvania Bar Institute's Newest Construction Law Book

- A. Peter Prinsen Contributes Chapter on Construction Insurance -

PHILADELPHIA, PA – December 7, 2010 – The Graham Company, one of the Mid-Atlantic region's largest insurance and employee benefits brokers, announces that its Vice President and General Counsel A. Peter Prinsen, Esquire, has authored a chapter on construction insurance for the Pennsylvania Bar Institute's newest publication, [*Pennsylvania Construction Law: Getting Started, Getting Covered and Getting Paid.*](#)

The book's editor, Robert A. Prentice, Esquire of Duane Morris, invited Prinsen to contribute because of his expertise in construction law and litigation. Prinsen authored the second chapter of the book, titled "Pennsylvania Insurance for Construction Projects," which outlines the many insurance coverages required to properly insure construction projects in the Commonwealth of Pennsylvania. The chapter addresses not only the commonly found property-type and liability-type coverages, but also some of the more unique insurance coverages available, such as pollution, aviation, maritime and owner-controlled insurance programs.

Published by the [Pennsylvania Bar Institute](#), the book is a practical, authoritative resource for lawyers who represent clients in the construction industry. It follows the development of a construction project through contracts, insurance and bonding, performance, claims of various labels and complexities, warranties and completion and, for troubled projects, termination.

William A. Graham, Chairman and CEO of The Graham Company said, "Peter has been a tremendous asset to all our high-risk clients, particularly our construction clients. His profound understanding of the construction industry has undoubtedly impacted the outcome of every claim he faces. While we have benefited from his expertise in construction law and insurance for many years, we are proud to share his knowledge with the state's premier publisher of legal resources– the Pennsylvania Bar Institute."

As general counsel at The Graham Company, [Prinsen](#) works with producers, account managers and the Claims Services Department to maximize insurance coverage, aggressively handle claims, ensure accurate reserves and advise Graham insureds on coverage and claims matters. He has received numerous awards in trial advocacy, including the International Academy of Trial Lawyers Award and the Lewis F. Powell Award for Excellence in Trial Advocacy. Prinsen is a licensed Property and Casualty and Accident and Health Insurance Producer, a Chartered Property and Casualty Underwriter (CPCU) and a Registered Professional Liability Underwriter (RPLU). He also holds the Associate in Surplus Lines Insurance (ASLI) and Associate in Claims (AIC) designations awarded by the Insurance Institute of America.

About The Graham Company

The Graham Company is an insurance brokerage and consulting firm committed to enhancing employee safety and business viability through an action oriented approach to risk management. In business for over 50 years, The Graham Company focuses on customizing property and casualty, surety, and employee benefits programs for its clients. With its uniquely proactive approach to managing risk, The Graham Company is redefining what it means to be a broker because it believes Actions Matter. To learn more about The Graham Company, visit www.grahamco.com

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